



**TKM
INSTITUTE OF
MANAGEMENT**



**Management
Development
Programme**

31st January 2026

**BUILDING COMMUNICATION
COMPETENCY :
FDP ON INTERPERSONAL
COMMUNICATION
& NON VERBAL CUES**





TKM INSTITUTE OF MANAGEMENT

TKM Institute of Management (TIM), located at Musaliar Hills, Ezhukone, near Kollam, is one of Kerala's premier B-schools. For over three decades, TIM has built a distinct reputation in management education through strong academics, industry linkages, placements, research, and community initiatives. Its MBA program, affiliated with the University of Kerala and approved by AICTE, has

earned continuous NBA accreditation for three cycles. TIM has consistently nurtured competent professionals who hold key positions in leading organizations across India and abroad. The institute is one among the eight prestigious institutes coming under the Thangal Kunju Musaliar Trust established in the year 1956.



CENTRE FOR PROFESSIONAL DEVELOPMENT AND CONTINUING STUDIES

The Centre for Professional Development and Continuing Studies at TKM Institute of Management is a vibrant platform for continuous learning,

professional excellence, and industry engagement. It offers Faculty and Management Development Programs on emerging topics for professionals across regions, along with certificate programs delivered independently or through collaborations with centres of excellence. By forging MOUs with institutes and professional bodies, it enables joint initiatives of mutual benefit. Its activities—guest lectures, TIM Talks, seminars, workshops, and applied projects—foster industry interaction, skill enhancement, and networking. With expert guidance and strong partnerships, the Centre empowers professionals to thrive in a dynamic world.

BRIEF OVERVIEW OF THE PROGRAMME:

Communication is the foundation of professional growth and success. This one-day Faculty Development Programme (FDP) is designed to enhance the interpersonal communication skills of new joiners and mid-level professionals. By focusing on both verbal and non-verbal aspects, the programme equips participants with the tools to build rapport, strengthen workplace relationships, and handle professional interactions with confidence. Interactive activities, role plays, and reflective exercises make the learning practical and engaging.

PROGRAMME OBJECTIVES:

- To build a strong foundation in interpersonal communication.
- To develop awareness of non-verbal cues and their impact on relationships.
- To enhance listening, empathy, and feedback skills.
- To enable participants to handle conflict and difficult conversations constructively.
- To strengthen professional presence, credibility, and effectiveness in communication.

CONTENTS OF THE PROGRAMME (TOPICS COVERED)

1. Foundations of Interpersonal Communication
 - Barriers and distortions in communication
 - Active listening and empathetic dialogue
2. Non-Verbal Communication & Professional Presence
 - Body language, tone, and eye contact
 - First impressions and professional etiquette



3. Communication in Teams & Collaborative Work
 - Team dynamics and persuasion
 - Building trust and rapport
4. Conflict Handling & Difficult Conversations
 - Assertive vs. aggressive vs. passive styles
 - Strategies for workplace conflict resolution
5. Reflection & Application
 - Personal action planning (*Start–Stop–Continue exercise*)
 - Peer sharing and accountability for improvement



BRIEF PROFILE OF THE RESOURCE PERSON (FACULTY PROFILE)

Ms. Karthika M is an academician and trainer with expertise in communication, interpersonal effectiveness, and professional development. She has over a decade of experience in management education and training for diverse audiences. Her teaching and research interests span human resource management, business communication, and workplace dynamics. She combines academic rigor with practical training methodologies, making her sessions both insightful and application-oriented. Recognised for her interactive and engaging style, she has guided participants in strengthening communication competency, building professional presence, and developing collaborative skills.

TARGET AUDIENCE

The programme is designed for new faculty members, early-career professionals, and trainers who wish to enhance their interpersonal communication skills and professional presence.

METHODOLOGY

The programme will be conducted in offline mode through a mix of interactive lectures, role plays, group activities, case discussions, and reflection exercises to ensure practical learning and participant engagement.

REGISTRATION FEES :

Individual Participant: ₹1499

Date & Time
31/01/2026

Contact Details:

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FDP & MDP CALENDAR 2025 - 2026



1	UNLOCK YOUR POTENTIAL: AN INTRODUCTION TO NEURO LINGUISTIC PROGRAMMING DR. SANTHOSH V. A	08-11-2025
2	BRAND BUILDING: THE MANTRA OF SURVIVAL DR. THOMAS MICHAEL	29-11-2025
3	FUTURE READY SCHOOLS: FOSTERING ENTREPRENEURSHIP AND INNOVATION PROF. AZHAR BASHEER	06-12-2025
4	PROCESS INNOVATIONS FOR BUSINESS EXCELLENCE IN A RAPIDLY CHANGING ENVIRONMENT DR. A. VISWANATHAN	17-01-2026
5	BUILDING COMMUNICATION COMPETENCY: FDP ON INTERPERSONAL COMMUNICATION & NON-VERBAL CUES PROF. KARTHIKA. M	31-01-2026
6	QUANTITATIVE DATA ANALYSIS TECHNIQUES USING IBM-SPSS STATISTICS PROF. ALEX KOSHY	14-02-2026
7	ENHANCING SALES SKILLS IN MODERN ERA PROF. ANIL KUMAR. R	28-02-2026
8	FINTECH INNOVATIONS & BEHAVIOURAL SHIFTS: THE FUTURE OF FINANCE PROF. NISHA. S	14-03-2026
9	EFFECTIVE TEACHING USING CASE METHODOLOGY PROF. T. ABDUL KARIM MUSALIAR	28-03-2026
10	TIME SERIES ANALYSIS FOR BUSINESS APPLICATION PROF. MILAN SAM MATHEW	11-04-2026
11	MASTERING PERSONAL FINANCE; BUDGETING, SAVING & SPENDING SMART PROF. RINCY RAJU	25-04-2026
12	ESG INTELLIGENCE: THE FUTURE OF RESPONSIBLE FINANCIAL RESEARCH. DR. ANJALY. H	06-06-2026
13	GAMIFICATION IN EDUCATION: TRANSFORMING TEACHING INTO AN ENGAGING EXPERIENCE PROF. CHANDINI DEV	20-06-2026
14	PROGRAMMING AND POWER BI PROF. ARATHY. A	11-07-2026
15	REDESIGNING CLASSROOMS: A HANDS-ON FDP ON DESIGN THINKING & EXPERIENTIAL TEACHING PROF. SHAJIN. P	25-07-2026

**MDP & FDP
Co-ordinator**

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For more details scan

